

PORT CIRCULAR NO. 8 OF 2017

To: All Port Operators
From: Commodore Bob Sanguinetti, CEO and Captain of the Port
Date: 27 July 2017
Re: Posidonia 2018

Dear All

Following on from the successful Posidonia 2016 event, the Port of Gibraltar is again looking to host a stand at Posidonia 2018 using the same successful model as last time and we have already secured the same spot in the Exhibition Hall.

In the past, participation in Posidonia, showcasing the many and varied aspects of Gibraltar's marine industry and shipping-related services, has been made possible by our stakeholder's generous sponsorship. We would like to invite you once again to help us keep Gibraltar on the shipping map and offer you the following sponsorship package:

Sponsorship Package

Your company logo and branding will be incorporated into the stand design, giving prominence to your business and presenting an ideal opportunity to project your image at a fraction of the cost to achieve this on your own. The fee of £7,500 includes the use of the stand for conducting meetings and for the distribution of your literature. Your company representative(s) and your guests will be guests at a reception hosted on the Port of Gibraltar stand. NB : This sponsorship fee is unchanged from the fee charged in 2016.

Posidonia is the largest gathering in the shipping calendar, so it is important that Gibraltar is represented at the exhibition. We hope to be able to count on your support and look forward to hearing from you.

Yours ever,



COMMODORE BOB SANGUINETTI
CEO AND CAPTAIN OF THE PORT